# AGENDA FOX CITIES AREA ROOM TAX COMMISSION

September 16, 2024 3:00 p.m.

#### Fox Cities Convention & Visitors Bureau

213 S. Nicolet Road, Grand Chute WI

1.	Call to order	Jennifer Sassman
2.	Roll call of membership	Jennifer Sassman
3.	Approval of March 18, 2024 Meeting Minutes – (ACTION)	Jennifer Sassman
4.	Financial Topics	
	a. Bond Status Update	Brad Viegut, Baird
	<ul> <li>b. Financial Report on Status of Room Tax Collections – (ACTION)</li> </ul>	Pam Seidl/Felicia
		Roddy
5.	CVB Report	Pam Seidl
6.	Unfinished Business	Jennifer Sassman
7.	New Business	Jennifer Sassman
	a. Annual Report – <mark>(ACTION)</mark>	
	b. Election of officers – <mark>(ACTION)</mark>	
	c. Appointment of hotel industry representatives – (ACTION)	
	d. Granicus third party rental technology	
8.	Adjournment	Jennifer Sassman

Upcoming meeting dates.

• March 17, 2025

All meeting will be held at the Fox Cities CVB: 213 S. Nicolet Rd., Grand Chute

REASONABLE ACCOMMODATIONS FOR PERSONS WITH DISABILITIES WILL BE MADE UPON REQUEST AND IF FEASIBLE.

Fox Cities Area Room Tax Commission										
Term Started	Term Expires	Commissioner	Represents	Address	City	Phone	Email			
June 2024	May 2025	Kara Homan	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6408	kara.homan@appleton.org			
June 2024	May 2025	Jeri Ohman	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6440	Jeri.Ohman@appleton.org			
June 2024	May 2025	Peter Rank	City of Appleton	300 W. College Ave.	Appleton WI 54915	920-749-0303	peterr@copperleafhotel.com			
June 2024	May 2025	William Van Rossum	City of Kaukauna	144 W. Second Street	Kaukauna, WI 54130	920-766-6372	wvanrossum@kaukauna-wi.org			
June 2024	May 2025	Jennifer Sassman	City of Menasha	100 Main Street	Menasha WI 54952	920-967-3630	jsassman@menashawi.gov			
June 2024	May 2025	Vicky Rasmussen	City of Neenah	211 Walnut St.	Neenah WI 54956	920-886-6140	vrasmussen@neenahwi.gov			
June 2024	May 2025	Brad Schmidt	City of Neenah	211 Walnut St.	Neenah WI 54956	920-886-6126	BSchmidt@neenahwi.gov			
June 2024	May 2025	Brad Gehring	Town of Grand Chute	5070 W. Century Farm Blvd	Grand Chute WI 54913	920-739-9323	Brad.Gehring@grandchutewi.gov			
June 2024	May 2025	Tom Watson	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-832-1632	Tom.Watson@grandchutewi.gov			
June 2024	May 2025	Beth English	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-738-7724	beth.english@grandchutewi.gov			
June 2024	May 2025	Thomas Wilde	Town of Neenah	163 Kuettel Ct.	Neenah WI 54956	920-427-9912	twilde@new.rr.com			
June 2024	May 2025	George Dearborn	Village of Fox Crossing	2000 Municipal Dr.	Neenah WI 54956	920-720-7104	gdearborn@foxcrossingwi.gov			
June 2024	May 2025	Jennifer Weyenberg	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	jweyenberg@vokimberly.org			
June 2024	May 2025	Dani Block	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	dblock@vokimberly.org			
June 2024	May 2025	Beau Bernhoft	Village of Little Chute	108 W. Main St.	Little Chute WI 54140	920-423-3850	beau@littlechutewi.org			
June 2024	May 2025	Bob Benz	Village of Sherwood	N7639 Lower Cliff Rd.	Sherwood WI 54169	920-989-1760	bobmarbenz7@aol.com			
Lodging Industr	ry Representativ	es								
June 2023	1 year	Chuck Gifford	Comfort Suites	3809 W. Wisconsin Ave.	Appleton, WI 54914	(920) 730-3800	cgifford@wiscohotels.com			
June 2023	1 year	Amanda Hedtke	Fairfield Inn & Suites	130 S. Nicolet Rd.	Appleton WI 54914	920-939-8181	Amanda.Hedtke@Brandthg.com			

## FOX CITIES AREA ROOM TAX COMMISSION MEETING MINUTES

**DATE:** March 18, 2024

**TIME:** 3:00 p.m.

**PLACE:** Fox Cities CVB Board Room

**PRESENT:** Bob Benz, Beau Bernhoft, George Dearborn, Brad Gehring, Chuck Gifford,

Amanda Hedtke, Kara Homan, Jeff Ings, Maggie Mahoney, Peter Rank, Vicky

Rasmussen, Jennifer Sassman, Tom Watson, Thomas Wilde

**ABSENT:** Jeri Ohman, Brad Schmidt, William Van Rossum, Jennifer Weyenberg

**STAFF:** Pam Seidl, Kim Tisler

**GUEST:** Brad Viegut, Baird

**I. CALL TO ORDER:** Ms. Sassman called the meeting to order at 3:03pm.

- **II.** <u>ROLL CALL of MEMBERSHIP</u>: Ms. Tisler made note of those in attendance. Mr. Watson was introduced to Commission members.
- III. <u>MINUTES:</u> Minutes of the September 18, 2023 meeting were included in the March meeting packet. <u>Mr. Benz moved approval of the September 2023 meeting minutes as presented.</u>
  <u>Second by Mr. Rank. Motion carried.</u>

#### **IV. FINANCIAL REPORT**:

- a. Ms. Seidl provided an overview of the February 2024 financial report, and gave an update on final room tax collections for 2023. Mr. Ings moved approval of the February financial report as presented. Second by Mr. Watson. Motion carried.
- b. In early December, CVB staff invested \$20,000 of Fox Cities Room Tax Commission funds held at BLC Community Bank in a 13-month Certificate of Deposit.
- c. Mr. Watson reported that, due to higher than anticipated room tax collection, mandatory calls were made on bonds for both the Exhibition Center and Champion Center projects. Included in the March 2024 meeting packet were detailed financial documents, for each of the projects, provided Baird.

#### V. CVB REPORT:

a. The Fox Cities Convention & Visitors Bureau's audit for the Years Ended December 31, 2023 and 2022 has been completed. The final report will be emailed to area municipal representatives and members of the Fox Cities Area Room Tax Commission.

- b. Ms. Seidl reported that the CVB's 2023 Annual Report was on hand if anyone would like to take a copy. The report is also available online.
- c. The CVB's 2024 Plan of Work is complete and will be approved by the CVB Board of Directors at the March 26, 2024 meeting. Due to the competitive nature of the document, it is confidential and not publicly distributed, but Ms. Seidl highlighted several key initiatives, including details of a music venue feasibility study currently in its early stages, being conducted as part of the 2024 Plan. The plan is available for Commissioners to review upon request.

#### VI. <u>UNFINISHED BUSINESS</u>:

- a. Hotels requesting refund of room tax dollars: To date, no response has been received by the parties who are disputing overpayment of room tax from previous years.
- b. Invitation for other municipalities to join the Tourism Zone: Ms. Seidl had nothing new to report on this ongoing topic. She was instructed to remove the discussion from future agendas for the time being.

#### VII. NEW BUSINESS:

- a. Third Party Rental Inquiry: Ms. Sassman reported that she was contacted by the owner of several rentals in Menasha who said AirBnB told them they have "no way" of collecting room tax on their rentals. After several rounds of discussion, sharing the State of Wisconsin stature and noting that it is law that they collect, the owners were instructed to set up a "special" tax area for their rental. These owners now receive a check directly from AirBnB and then must forward the funds to Associated Trust. Ms. Seidl reported she discussed the issue with a representative from the Department of Revenue and they offered the solution that any municipality can request an audit of a lodging property. Discussion followed relating to municipalities requesting the audit from AirBnB. Ms. Seidl will provide the contact at the Department of Revenue.
- VIII. ADJOURNMENT: Mr. Benz moved for adjournment. Second by Mr. Rank. Motion carried.

Next meeting date: Monday, September 16, 2024



## Fox Cities Area Room Tax Commission

September 16, 2024

Summary of Mandatory Redemptions of Outstanding Debt

Bradley Viegut
Managing Director
414-298-7540
bviegut@rwbaird.com





## RDA of the City of Appleton

- Fox Cities Exhibition Center
  - Through October 1, 2024
    - Mandatory Redemptions of Principal: \$2,950,000
    - Gross Debt Service Savings: \$6,416,800

## CDA of the Town of Grand Chute

- Fox Cities Champion Center
  - Through October 1, 2024
    - Mandatory Redemptions of Principal: \$2,305,000
    - Gross Debt Service Savings: \$5,150,596

## **Appleton Debt Service Comparison**



	ORIG	GINAL DE	ST SERVICE	(1)(2)	*	DEBT SERVICE	AFTER MAND	IPTIONS <sup>(1)(2)</sup>	* DEBT SERVICE CHANGE				
	Callable:	'27-'51 Call	able 4/1/2026	@ Par	*	Mandatory	redemptions ca	n occur on 4/1 or	10/1	*			
Calendar Year	PRINCIPAL (4/1)	RATE	INTEREST (4/1 & 10/1)	TOTAL	*	PRINCIPAL	RATE	INTEREST (4/1 & 10/1)	TOTAL	*	PRINCIPAL	INTEREST	TOTAL
2018			\$546,626	\$546,626	*			\$546,626	\$546,626	*	\$0	\$0	\$0
2019			\$1,311,904	\$1,311,904	*			\$1,311,904	\$1,311,904	*	\$0	\$0	\$0
2020	\$100,000	2.800%	\$1,310,504	\$1,410,504	*	\$100,000	2.800%	\$1,299,804	\$1,399,804	*	\$0	(\$10,700)	(\$10,700)
2021	\$100,000	2.890%	\$1,307,659	\$1,407,659	*	\$100,000	2.890%	\$1,286,259	\$1,386,259	*	\$0	(\$21,400)	(\$21,400)
2022	\$125,000	3.090%	\$1,304,282	\$1,429,282	*	\$125,000	3.090%	\$1,282,882	\$1,407,882	*	\$0	(\$21,400)	(\$21,400)
2023	\$150,000	3.150%	\$1,299,989	\$1,449,989	*	\$150,000	3.150%	\$1,260,934	\$1,410,934	*	\$0	(\$39,055)	(\$39,055)
2024	\$200,000	3.300%	\$1,294,326	\$1,494,326	*	\$200,000	3.300%	\$1,203,055	\$1,403,055	*	\$0	(\$91,271)	(\$91,271)
2025	\$225,000	3.410%	\$1,287,190	\$1,512,190	*	\$225,000	3.410%	\$1,160,930	\$1,385,930	*	\$0	(\$126,260)	(\$126,260)
2026	\$270,000	3.510%	\$1,278,615	\$1,548,615	*	\$270,000	3.510%	\$1,152,355	\$1,422,355	*	\$0	(\$126,260)	(\$126,260)
2027	\$315,000	3.620%	\$1,268,175	\$1,583,175	*	\$315,000	3.620%	\$1,141,915	\$1,456,915	*	\$0	(\$126,260)	(\$126,260)
2028	\$360,000	3.720%	\$1,255,778	\$1,615,778	*	\$360,000	3.720%	\$1,129,518	\$1,489,518	*	\$0	(\$126,260)	(\$126,260)
2029	\$410,000	3.820%	\$1,241,251	\$1,651,251	*	\$410,000	3.820%	\$1,114,991	\$1,524,991	*	\$0	(\$126,260)	(\$126,260)
2030	\$465,000	3.870%	\$1,224,422	\$1,689,422	*	\$465,000	3.870%	\$1,098,162	\$1,563,162	*	\$0	(\$126,260)	(\$126,260)
2031	\$520,000	3.920%	\$1,205,232	\$1,725,232	*	\$520,000	3.920%	\$1,078,972	\$1,598,972	*	\$0	(\$126,260)	(\$126,260)
2032	\$580,000	3.970%	\$1,183,527	\$1,763,527	*	\$580,000	3.970%	\$1,057,267	\$1,637,267	*	\$0	(\$126,260)	(\$126,260)
2033	\$645,000	4.020%	\$1,159,050	\$1,804,050	*	\$645,000	4.020%	\$1,032,790	\$1,677,790	*	\$0	(\$126,260)	(\$126,260)
2034	\$800,000	4.030%	\$1,129,965	\$1,929,965	*	\$800,000	4.030%	\$1,003,705	\$1,803,705	*	\$0	(\$126,260)	(\$126,260)
2035	\$875,000	4.030%	\$1,096,214	\$1,971,214	*	\$875,000	4.030%	\$969,954	\$1,844,954	*	\$0	(\$126,260)	(\$126,260)
2036	\$950,000	4.030%	\$1,059,440	\$2,009,440	*	\$950,000	4.030%	\$933,180	\$1,883,180	*	\$0	(\$126,260)	(\$126,260)
2037	\$1,030,000	4.030%	\$1,019,543	\$2,049,543	*	\$1,030,000	4.030%	\$893,283	\$1,923,283	*	\$0	(\$126,260)	(\$126,260)
2038	\$1,115,000	4.030%	\$976,321	\$2,091,321	*	\$1,115,000	4.030%	\$850,061	\$1,965,061	*	\$0	(\$126,260)	(\$126,260)
2039	\$1,115,000	4.130%	\$930,829	\$2,045,829	*	\$1,115,000	4.130%	\$804,569	\$1,919,569	*	\$0	(\$126,260)	(\$126,260)
2040	\$1,210,000	4.130%	\$882,818	\$2,092,818	*	\$1,210,000	4.130%	\$756,558	\$1,966,558	*	\$0	(\$126,260)	(\$126,260)
2041	\$1,315,000	4.130%	\$830,677	\$2,145,677	*	\$1,315,000	4.130%	\$704,417	\$2,019,417	*	\$0	(\$126,260)	(\$126,260)
2042	\$1,420,000	4.130%	\$774,199	\$2,194,199	*	\$1,420,000	4.130%	\$647,939	\$2,067,939	*	\$0	(\$126,260)	(\$126,260)
2043	\$1,535,000	4.130%	\$713,178	\$2,248,178	*	\$1,535,000	4.130%	\$586,918	\$2,121,918	*	\$0	(\$126,260)	(\$126,260)
2044	\$1,655,000	4.230%	\$646,477	\$2,301,477	*	\$1,655,000	4.230%	\$520,217	\$2,175,217	*	\$0	(\$126,260)	(\$126,260)
2045	\$1,785,000	4.230%	\$573,721	\$2,358,721	*	\$1,785,000	4.230%	\$447,461	\$2,232,461	*	\$0	(\$126,260)	(\$126,260)
2046	\$1,920,000	4.230%	\$495,361	\$2,415,361	*	\$1,920,000	4.230%	\$369,101	\$2,289,101	*	\$0	(\$126,260)	(\$126,260)
2047	\$2,060,000	4.230%	\$411,184	\$2,471,184	*	\$2,060,000	4.230%	\$284,924	\$2,344,924	*	\$0	(\$126,260)	(\$126,260)
2048	\$2,215,000	4.230%	\$320,767	\$2,535,767	*	\$2,215,000	4.230%	\$194,507	\$2,409,507	*	\$0	(\$126,260)	(\$126,260)
2049	\$2,375,000	4.280%	\$223,095	\$2,598,095	*	\$2,375,000	4.280%	\$96,835	\$2,471,835	*	\$0	(\$126,260)	(\$126,260)
2050	\$2,545,000	4.280%	\$117,807	\$2,662,807	*	\$1,075,000	4.280%	\$23,005	\$1,098,005	*	(\$1,470,000)	(\$94,802)	(\$1,564,802)
2051	\$1,480,000	4.280%		\$1,511,672	*	\$0	4.280%	\$0	\$0	*	(\$1,480,000)	(\$31,672)	(\$1,511,672)
Total	\$31,865,000	- =	\$31,711,795	\$63,576,795	*	\$28,915,000		\$28,244,995	\$57,159,995	* *	(\$2,950,000)	(\$3,466,800)	(\$6,416,800)
Term Bond Callable					*	2051 maturity reflects 5				*			
Mandatory					*	2051 maturity reflects \$				*			
Redemptions					*	2050 maturity reflects \$	\$250,000 mandat	ory redemption on	October 1, 2023.	*			
					*	2050 maturity reflects 9	805,000 mandat	ory redemption on	April 1, 2024.	*			

<sup>(1)</sup> The bonds are subject to mandatory redemption at par from surplus Exhibition Center Room Taxes.

<sup>(2)</sup> DSRF of \$2,414,308.66 and stabilization fund of \$900,000 will be applied to final payment.

## Grand Chute Debt Service Comparison



	ORIG	GINAL DE	BT SERVICE	E <sup>(1)(2)</sup>	*	DEBT SERVICE A	AFTER MAND	ATORY REDEN	MPTIONS <sup>(1)(2)</sup>	* DEE	ST SERVICE C	HANGE
	Callable:	'27-'51 Call	lable 4/1/2026 (	@ Par	*	Mandatory	redemptions ca	n occur on 4/1 or	10/1	*		
Calendar Year	PRINCIPAL (4/1)	RATE	INTEREST (4/1 & 10/1)	TOTAL	*	PRINCIPAL (4/1)	RATE	INTEREST (4/1 & 10/1)	TOTAL	* PRINCIPAL	INTEREST	TOTAL
2018 2019			\$183,413 \$1,435,405	\$183,413 \$1,435,405	*			\$183,413 \$1,435,405	\$183,413 \$1,435,405	* \$0 * \$0	\$0 \$0	\$0 \$0
2020	\$45,000	3.200%	\$1,435,405	\$1,435,405	*	\$45,000	3.200%	\$1,435,405 \$1,425,845	\$1,435,405 \$1,470,845	* \$0	\$0 (\$8,840)	(\$8,840)
2021	\$80,000	3.300%	\$1,432,645	\$1,512,645	*	\$80,000	3.300%	\$1,414,965	\$1,494,965	* \$0	(\$17,680)	(\$17,680)
2022	\$110,000	3.380%	\$1,429,466	\$1,539,466	*	\$110,000	3.380%	\$1,411,786	\$1,521,786	* \$0	(\$17,680)	(\$17,680)
2023	\$150,000	3.420%	\$1,425,042	\$1,575,042	*	\$150,000	3.420%	\$1,395,096	\$1,545,096	* \$0	(\$29,946)	(\$29,946)
2024	\$185,000	3.520%	\$1,419,221	\$1,604,221	*	\$185,000	3.520%	\$1,347,617	\$1,532,617	* \$0	(\$71,604)	(\$71,604)
2025	\$225,000	3.650%	\$1,411,858	\$1,636,858	*	\$225,000	3.650%	\$1,309,977	\$1,534,977	* \$0	(\$101,881)	(\$101,881)
2026	\$265,000	3.750%	\$1,402,783	\$1,667,783	*	\$265,000	3.750%	\$1,300,902	\$1,565,902	* \$0	(\$101,881)	(\$101,881)
2027	\$310,000	3.840%	\$1,391,863	\$1,701,863	*	\$310,000	3.840%	\$1,289,982	\$1,599,982	* \$0	(\$101,881)	(\$101,881)
2028	\$355,000	3.940%	\$1,378,917	\$1,733,917	*	\$355,000	3.940%	\$1,277,036	\$1,632,036	* \$0	(\$101,881)	(\$101,881)
2029	\$405,000	3.990%	\$1,363,844	\$1,768,844	*	\$405,000	3.990%	\$1,261,963	\$1,666,963	* \$0	(\$101,881)	(\$101,881)
2030	\$460,000	4.040%	\$1,346,472	\$1,806,472	*	\$460,000	4.040%	\$1,244,591	\$1,704,591	* \$0	(\$101,881)	(\$101,881)
2031	\$515,000	4.090%	\$1,326,648	\$1,841,648	*	\$515,000	4.090%	\$1,224,767	\$1,739,767	* \$0	(\$101,881)	(\$101,881)
2032	\$575,000	4.190%	\$1,304,070	\$1,879,070	*	\$575,000	4.190%	\$1,202,189	\$1,777,189	* \$0	(\$101,881)	(\$101,881)
2033	\$635,000	4.190%	\$1,278,721	\$1,913,721	*	\$635,000	4.190%	\$1,176,840	\$1,811,840	* \$0	(\$101,881)	(\$101,881)
2034	\$705,000	4.270%	\$1,250,366	\$1,955,366	*	\$705,000	4.270%	\$1,148,485	\$1,853,485	* \$0	(\$101,881)	(\$101,881)
2035	\$775,000	4.270%	\$1,218,768	\$1,993,768	*	\$775,000	4.270%	\$1,116,887	\$1,891,887	* \$0	(\$101,881)	(\$101,881)
2036	\$845,000	4.270%	\$1,184,181	\$2,029,181	*	\$845,000	4.270%	\$1,082,300	\$1,927,300	* \$0	(\$101,881)	(\$101,881)
2037	\$925,000	4.270%	\$1,146,391	\$2,071,391	*	\$925,000	4.270%	\$1,044,510	\$1,969,510	* \$0	(\$101,881)	(\$101,881)
2038	\$1,010,000	4.270%	\$1,105,079	\$2,115,079	*	\$1,010,000	4.270%	\$1,003,198	\$2,013,198	* \$0	(\$101,881)	(\$101,881)
2039	\$1,095,000	4.320%	\$1,059,864	\$2,154,864	*	\$1,095,000	4.320%	\$957,983	\$2,052,983	* \$0	(\$101,881)	(\$101,881)
2040	\$1,185,000	4.320%	\$1,010,616	\$2,195,616	*	\$1,185,000	4.320%	\$908,735	\$2,093,735	* \$0	(\$101,881)	(\$101,881)
2041	\$1,285,000	4.320%	\$957,264	\$2,242,264	*	\$1,285,000	4.320%	\$855,383	\$2,140,383	* \$0	(\$101,881)	(\$101,881)
2042	\$1,385,000	4.320%	\$899,592	\$2,284,592	*	\$1,385,000	4.320%	\$797,711	\$2,182,711	* \$0	(\$101,881)	(\$101,881)
2043	\$1,495,000	4.320%	\$837,384	\$2,332,384	*	\$1,495,000	4.320%	\$735,503	\$2,230,503	* \$0	(\$101,881)	(\$101,881)
2044	\$1,610,000	4.370%	\$769,913	\$2,379,913	*	\$1,610,000	4.370%	\$668,032	\$2,278,032	* \$0	(\$101,881)	(\$101,881)
2045	\$1,730,000	4.370%	\$696,934	\$2,426,934	*	\$1,730,000	4.370%	\$595,053	\$2,325,053	* \$0	(\$101,881)	(\$101,881)
2046	\$1,855,000	4.370%	\$618,602	\$2,473,602	*	\$1,855,000	4.370%	\$516,721	\$2,371,721	* \$0	(\$101,881)	(\$101,881)
2047	\$1,985,000	4.370%	\$534,698	\$2,519,698	*	\$1,985,000	4.370%	\$432,817	\$2,417,817	* \$0	(\$101,881)	(\$101,881)
2048	\$2,125,000	4.370%	\$444,894	\$2,569,894	*	\$2,125,000	4.370%	\$343,013	\$2,468,013	* \$0	(\$101,881)	(\$101,881)
2049	\$2,275,000	4.420%	\$348,186	\$2,623,186	*	\$2,275,000	4.420%	\$246,305	\$2,521,305	* \$0	(\$101,881)	(\$101,881)
2050	\$2,430,000	4.420%	\$244,205	\$2,674,205	*	\$2,430,000	4.420%	\$142,324	\$2,572,324	* \$0	(\$101,881)	(\$101,881)
2051	\$4,310,000	4.420%	\$95,251	\$4,405,251	*	\$2,005,000	4.420%	\$44,311	\$2,049,311	* (\$2,305,000)	(\$50,941)	(\$2,355,941)
Total	\$33,340,000	- -	\$35,387,234	\$68,727,234	*	\$31,035,000		\$32,541,638	\$63,576,638	* (\$2,305,000)	(\$2,845,596)	(\$5,150,596)
Torm Don-					*	2051 maturity reflects \$	400 000 mar d-4:	an radametics	April 1 2020	*		
Term Bond Callable					*	2051 maturity reflects \$				*		
					*	2051 maturity reflects \$				*		
Mandatory Redemptions					*	2051 maturity reflects \$				*		
redemptions					*	2051 maturity reflects \$				*		
						2001 maturity reflects ¢	200,000 mandati	or, reactifuon on t	0000001 1, 2027.			

<sup>(1)</sup> The bonds are subject to mandatory redemption at par from surplus Champion Center Room Taxes.

<sup>(2)</sup> DSRF of \$2,474,971.60 and stabilization fund of \$900,000 will be applied to final payment.

#### Fox Cities Room Tax Commission Balance Sheet June 30, 2024

ASSETS	Current Year		Prior Year
CURRENT ASSETS			
Cash BLC Fox Cities Rm Tax Comm	\$ 3,133.50	\$	23,133.50
Total Cash	3,133.50	_	23,133.50
Investments BLC 13 mo Cert Dep FCARTC Operations CD's	20,000.00 0.00	_	0.00 0.00
Total Investments	20,000.00	_	0.00
Receivables Interest Rec FCARTC	534.31	_	0.00
Total Receivables	534.31	_	0.00
Other Current Receivables		_	
Total Other Curr Receivables	0.00	_	0.00
Total Current Assets	23,667.81	_	23,133.50
Fixed Assets		-	
Total Fixed Assets	0.00	-	0.00
Other Assets		-	
Total Other Assets	0.00		0.00
TOTAL ASSETS	\$ 23,667.81	\$	23,133.50

#### Fox Cities Room Tax Commission Balance Sheet June 30, 2024

		Current Year		Prior Year
LIABILITIES AND CAPITAL				
CURRENT LIABILITIES  Daywell Liabilities	\$	0.00	\$	0.00
Payroll Liabilities	Э	0.00	э.	0.00
Total Current Liabilities		0.00		0.00
Long-term Liabilities				
BLC Fox Cities Rm Tax Comm		23,133.50		23,133.50
Total Long-Term Liabilities		23,133.50		23,133.50
Total Liabilities		23,133.50		23,133.50
Fund Balances		524.21		0.00
Net Income		534.31		0.00
Total Fund Balances		534.31		0.00
TOTAL LIABILITIES & CAPITAL	\$	23,667.81	\$	23,133.50

## **Fox Cities Room Tax Commission**

**2024 Room Tax Receipts Reporting** 

#### 2024 Hotel/Motel Room Tax Generated - 1st Quarter

										vig rox						
	Rate	Appleton	<b>Grand Chute</b>	Kaukauna	Kimberly	-	Little Chute	Cit	y Menasha	Crossing	City Neenah	•	Twn Neenah	She	rwood	Total
Room Revenue for Quarter		\$ 4,587,975.20	\$ 8,023,277.90	\$ 84,877.00	\$ 767,989.60	\$	558,070.60	\$	3,299.72	\$ 27,946.90	\$ 1,556,341.90	\$	40,960.40	\$	-	\$ 15,650,739.22
Room tax receipts for quarter	10%	\$ 458,797.52	\$ 802,327.79	\$ 8,487.70	\$ 76,798.96	\$	55,807.06	\$	329.97	\$ 2,794.69	\$ 155,634.19	\$	4,096.04	\$	-	\$ 1,565,073.92
CVB Allocation	2.85%	\$ 130,757.29	\$ 228,663.42	\$ 2,418.99	\$ 21,887.70	\$	15,905.01	\$	94.04	\$ 796.49	\$ 44,355.74	\$	1,167.37	\$	-	\$ 446,046.07
Exhibition Center allocation	3%	\$ 137,639.26	\$ 240,698.34	\$ 2,546.31	\$ 23,039.69	\$	16,742.12	\$	98.99	\$ 838.41	\$ 46,690.26	\$	1,228.81	\$	-	\$ 469,522.18
Sports Facilities allocation	3%	\$ 137,639.26	\$ 240,698.34	\$ 2,546.31	\$ 23,039.69	\$	16,742.12	\$	98.99	\$ 838.41	\$ 46,690.26	\$	1,228.81	\$	-	\$ 469,522.18
Municipality allocation	1.15%	\$ 52,761.71	\$ 92,267.70	\$ 976.09	\$ 8,831.88	\$	6,417.81	\$	37.95	\$ 321.39	\$ 17,897.93	\$	471.04	\$	-	\$ 179,983.50



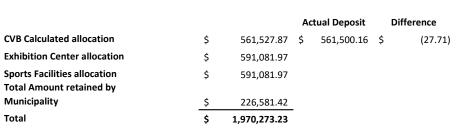
Funds Outstanding per Quarter in prior years No Room Tax Currently Outstanding.

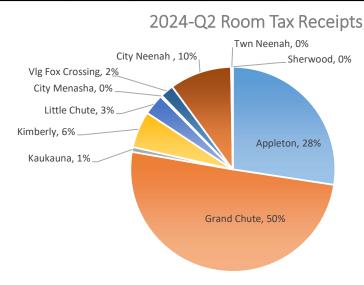
#### Additional funds received in 1st Quarter:

	Appleton	Gra	nd Chute	Kaukauna	Kimberly	Little Chute	City Menasha	Vig Fox Crossing	City Neenah	Twn Neenah	Twn Clayton
2023-Q1		\$	1,032.70								
2023-Q2		\$	1,266.20								
2023-Q3		\$	2,340.52								
2023-Q4		\$	1,906.21	\$ 4,452.90							
2024-Q1											\$ 762.87

#### 2024 Hotel/Motel Room Tax Generated - 2nd Quarter

								Vlg Fox				
	Rate	Appleton	<b>Grand Chute</b>	Kaukauna	Kimberly	Little Chute	City Menasha	Crossing	City Neenah	Twn Neenah	Sherwood	Total
Room Revenue for Quarter		\$ 5,400,696.24	\$ 9,918,007.95	\$ 147,900.05	\$ 1,140,606.64	\$ 649,367.32	\$ 42,512.87	\$ 420,145.84	\$ 1,929,537.93	\$ 53,957.43	\$ -	\$ 19,702,732.27
Room tax receipts for quarter	10%	\$ 540,069.62	\$ 991,800.80	\$ 14,790.01	\$ 114,060.66	\$ 64,936.73	\$ 4,251.29	\$ 42,014.58	\$ 192,953.79	\$ 5,395.74	\$ -	\$ 1,970,273.23
CVB Allocation	2.85%	\$ 153,919.84	\$ 282,663.23	\$ 4,215.15	\$ 32,507.29	\$ 18,506.97	\$ 1,211.62	\$ 11,974.16	\$ 54,991.83	\$ 1,537.79	\$ -	\$ 561,527.87
Exhibition Center allocation	3%	\$ 162,020.89	\$ 297,540.24	\$ 4,437.00	\$ 34,218.20	\$ 19,481.02	\$ 1,275.39	\$ 12,604.38	\$ 57,886.14	\$ 1,618.72	\$ -	\$ 591,081.97
Sports Facilities allocation	3%	\$ 162,020.89	\$ 297,540.24	\$ 4,437.00	\$ 34,218.20	\$ 19,481.02	\$ 1,275.39	\$ 12,604.38	\$ 57,886.14	\$ 1,618.72	\$ -	\$ 591,081.97
Municipality allocation	1.15%	\$ 62,108.01	\$ 114,057.09	\$ 1,700.85	\$ 13,116.98	\$ 7,467.72	\$ 488.90	\$ 4,831.68	\$ 22,189.69	\$ 620.51	\$ -	\$ 226,581.42





#### **Room Tax Currently Outstanding:**

**2024-Q1** No Outstanding Room Tax prior to 2024-Q2.

**2024-Q2** Associated Trust received a 2024-Q2 late payment on 08.30.23 for \$53,289.04 from

one Appleton lodging property, This will be deposited with 2024-Q3 collections.

Room Tax is outstanding from (1) City of Appleton lodging property.

Room Tax is outstanding from (1) Town of Grand Chute lodging property.

#### Additional funds received in 2nd Quarter:

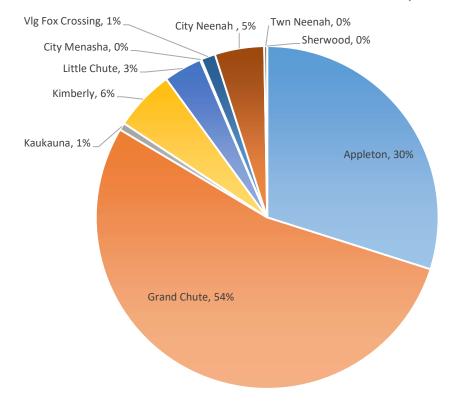
							VIg Fox			
	Appleton	<b>Grand Chute</b>	Kaukauna	Kimberly	Little Chute	City Menasha	Crossing	City Neenah	Twn Neenah	Twn Clayton
2023-Q2										
2023-Q3										
2023-Q4										
2024-Q1										
2024-Q2										\$ 648.13

#### 2024 Hotel/Motel Room Tax Generated - Year to Date Summary by Municipality

2024	Appleton	Grand Chute	Kaukauna	Kimberly	Little Chute	City Menash		a VIg Fox Crossing		ing City Neenah		ah Twn Neena		h Sherwood		Total	
Cummulative Room Revenue	\$ 9,988,671.44	\$ 17,941,285.85	\$ 232,777.05	\$ 1,908,596.24	\$ 1,207,437.92	\$	45,812.59	\$	448,092.74	\$	3,485,879.83	\$	94,917.83	\$	-	\$	35,353,471.49
Cummulative Room Tax receipts	\$ 998,867.14	\$ 1,794,128.59	\$ 23,277.71	\$ 190,859.62	\$ 120,743.79	\$	4,581.26	\$	44,809.27	\$	155,634.19	\$	9,491.78	\$	-	\$	3,535,347.15
CVB Allocation	\$ 284,677.14	\$ 511,326.65	\$ 6,634.15	\$ 54,394.99	\$ 34,411.98	\$	1,305.66	\$	12,770.64	\$	99,347.58	\$	2,705.16	\$	-	\$	1,007,573.94
Exhibition Center allocation	\$ 299,660.14	\$ 538,238.58	\$ 6,983.31	\$ 57,257.89	\$ 36,223.14	\$	1,374.38	\$	13,442.78	\$	104,576.39	\$	2,847.53	\$	-	\$	1,060,604.14
Sports Facilities allocation	\$ 299,660.14	\$ 538,238.58	\$ 6,983.31	\$ 57,257.89	\$ 36,223.14	\$	1,374.38	\$	13,442.78	\$	104,576.39	\$	2,847.53	\$	-	\$	1,060,604.14
Municipality allocation	\$ 114,869.72	\$ 206,324.79	\$ 2,676.94	\$ 21,948.86	\$ 13,885.54	\$	526.84	\$	5,153.07	\$	40,087.62	\$	1,091.56	\$	-	\$	406,564.92

# Net CVB allocation \$ 1,007,573.94 Exhibition Center \$ 1,060,604.14 Sports Facilities 1,060,604.14 Total Amount \$ 1,060,604.14 Tetained by \$ 406,564.92 Total \$ 3,535,347.15

#### 2024 Year to Date Room Tax Receipts



2024	1st Quarter	2nd Quarter	3rd Quarter	4t	h Quarter	Total
CVB allocation Exhibition Center	\$ 446,046.07	\$ 561,527.87				\$ 1,007,573.94
allocation Sports Facilities	\$ 469,522.18	\$ 591,081.97				\$ 1,060,604.14
allocation Municipality	\$ 469,522.18	\$ 591,081.97				\$ 1,060,604.14
allocation	\$ 179,983.50	\$ 226,581.42				\$ 406,564.92
Total	\$ 1,565,073.92	\$ 1,970,273.23	\$ -	\$	-	\$ 3,535,347.15

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
PAC allocation
Municipal allocation
Total

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
PAC allocation
Municipal allocation
Total

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
PAC allocation
Municipal allocation
Total

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
Municipal allocation
Total

	_					
2016		1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	\$	326,922.01	\$ 393,617.24	\$ 520,032.13	\$ 407,835.22	\$ 1,648,406.60
	\$	344,128.43	\$ 414,333.94	\$ 547,402.25	\$ 429,300.23	\$ 1,735,164.85
	\$	114,709.49	\$ 138,111.31	\$ 182,467.42	\$ 143,100.08	\$ 578,388.30
	\$	229,418.95	\$ 276,222.62	\$ 364,934.83	\$ 286,200.15	\$ 1,156,776.55
	\$	131,915.90	\$ 158,828.01	\$ 209,837.53	\$ 164,565.09	\$ 665,146.53
	\$	1,147,094.78	\$ 1,381,113.12	\$ 1,824,674.16	\$ 1,431,000.77	\$ 5,783,882.83
2017		1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	\$	312,557.33	\$ 401,474.39	\$ 513,386.31	\$ 377,824.42	\$ 1,605,242.45
	\$	329,007.70	\$ 422,604.61	\$ 540,406.66	\$ 397,709.94	\$ 1,689,728.91
	\$	109,669.23	\$ 140,868.20	\$ 180,135.55	\$ 132,569.98	\$ 563,242.96
	\$	219,338.47	\$ 281,736.41	\$ 360,271.11	\$ 265,139.96	\$ 1,126,485.95
	\$	126,119.62	\$ 161,998.43	\$ 207,155.89	\$ 152,455.48	\$ 647,729.42
	\$	1,096,692.35	\$ 1,408,682.04	\$ 1,801,355.52	\$ 1,325,699.78	\$ 5,632,429.69
2018		1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	\$	347,378.36	\$ 423,004.62	\$ 552,059.15	\$ 391,875.51	\$ 1,714,317.64
	\$	365,682.68	\$ 445,268.03	\$ 579,321.61	\$ 412,500.53	\$ 1,802,772.85
	\$	121,887.14	\$ 445,268.03	\$ 579,321.61	\$ 412,500.53	\$ 1,558,977.31
	\$	243,774.29	\$ -	\$ -	\$ -	\$ 243,774.29
	\$	140,170.22	\$ 170,686.08	\$ 222,073.28	\$ 158,125.20	\$ 691,054.78
	\$	1,218,892.69	\$ 1,484,226.76	\$ 1,932,775.65	\$ 1,375,001.77	\$ 6,010,896.87
2019		1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	\$	343,192.10	\$ 444,343.97	\$ 612,065.86	\$ 424,873.12	\$ 1,824,475.05
	\$	361,254.84	\$ 467,730.50	\$ 661,129.03	\$ 447,234.86	\$ 1,937,349.23
	\$	361,254.84	\$ 467,730.50	\$ 661,129.03	\$ 447,234.86	\$ 1,937,349.23
	\$	138,481.02	\$ 179,296.69	\$ 253,432.79	\$ 171,440.03	\$ 742,650.53
	\$	1,204,182.80	\$ 1,559,101.66	\$ 2,187,756.71	\$ 1,490,782.87	\$ 6,441,824.04
		·	·			

CVB allocation
<b>Exhibition Cnt allocation</b>
Sports Fac allocation
Municipal allocation
Total

CVB allocation Exhibition Cnt allocation Sports Fac allocation Municipal allocation Total

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
Municipal allocation
Total

CVB allocation Exhibition Cnt allocation Sports Fac allocation Municipal allocation Total

	1st Quarter								
2020	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter		Total
	\$ 317,362.13	\$	110,452.77	\$	226,406.32	\$	173,420.84	\$	827,642.06
	\$ 333,869.26	\$	114,417.05	\$	236,673.83	\$	180,038.24	\$	864,998.38
	\$ 333,869.26	\$	114,417.05	\$	236,673.83	\$	180,038.24	\$	864,998.38
	\$ 127,983.22	\$	\$ 43,859.87	\$	90,724.97	\$	69,014.66	\$	331,582.72
	\$ 1,113,083.87	\$	383,146.74	\$	790,478.95	\$	602,511.98	\$	2,889,221.54
2021	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter		Total
	\$ 226,104.43	\$	370,603.12	\$	583,362.03	\$	465,254.48	\$	1,645,324.06
	\$ 236,486.54	\$	388,583.95	\$	612,484.88	\$	489,741.56	\$	1,727,296.93
	\$ 236,486.54	\$	388,583.95	\$	612,484.88	\$	489,741.56	\$	1,727,296.93
	\$ 90,653.17	\$	148,957.18	\$	234,785.87	\$	187,734.26	\$	662,130.48
	\$ 789,730.68	\$	1,296,728.20	\$	\$ 2,043,117.66		1,632,471.86	\$	5,762,048.40
2022	1st Quarter		2nd Quarter		3rd Quarter		4th Quarter		Total
	\$ 410,292.15	\$	552,672.69	\$	692,221.07	\$	545,664.90	\$	2,200,850.80
	\$ 431,886.47	\$	581,760.73	\$	728,653.76	\$	574,384.10	\$	2,316,685.06
	\$ 431,886.47	\$	581,760.73	\$	728,653.76	\$	574,384.10	\$	2,316,685.06
	\$ 165,556.48	\$	223,008.28	\$	279,317.27		\$ 220,180.57		888,062.60
	\$ 1,439,621.58	\$			\$ 2,428,845.85		\$ 1,914,613.67		7,722,283.52

2023	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	\$ 455,594.48	\$ 525,562.35	\$ 672,673.90	\$ 492,464.87	\$ 2,146,295.60
	\$ 479,573.14	\$ 553,223.52	\$ 708,077.79	\$ 518,384.07	\$ 2,259,258.53
	\$ 479,573.14	\$ 553,223.52	\$ 708,077.79	\$ 518,384.07	\$ 2,259,258.53
	\$ 183,836.37	\$ 212,069.02	\$ 271,429.82	\$ 198,713.89	\$ 866,049.10
	\$ 1,598,577.12	\$ 1,844,078.41	\$ 2,360,259.31	\$ 1,727,946.91	\$ 7,530,861.75

CVB allocation Exhibition Cnt allocation Sports Fac allocation Municipal allocation Total

2024	1st Quarter	2nd Quarter	3rd Quarter	ſ	4th Quarter	Total
	\$ 446,046.07	\$ 561,527.87				\$ 1,007,573.94
	\$ 469,522.18	\$ 591,081.97				\$ 1,060,604.14
	\$ 469,522.18	\$ 591,081.97				\$ 1,060,604.14
	\$ 179,983.50	\$ 226,581.42				\$ 406,564.92
	\$ 1,565,073.92	\$ 1,970,273.23	\$	-	\$ -	\$ 3,535,347.15

#### **Summary 2016-2023 Collections**

Total	\$ 43,777,934.04
Municipal allocation	\$ 5,034,921.99
PAC allocation	\$ 2,527,036.79
Sports Fac allocation	\$ 10,607,542.31
Exhibition Cnt allocation	\$ 13,134,600.35
CVB allocation	\$ 12,473,832.60

#### **Member Contributions**

			201	6 per		
	#members	date paid	mer	nber fee	tota	<u> </u>
Appleton	3	10.24.16	\$	300.00	\$	900.00
<b>Grand Chute</b>	3	11.04.16	\$	300.00	\$	900.00
Kaukauna	1	02.28.17	\$	300.00	\$	300.00
Kimberly	2	10.17.16	\$	300.00	\$	600.00
Little Chute	1	10.25.16	\$	300.00	\$	300.00
City Menasha	1	10.24.16	\$	300.00	\$	300.00
Vlg Fox Crossing	1	10.31.16	\$	300.00	\$	300.00
City of Neenah	2	12.19.16	\$	300.00	\$	600.00
Town Neenah	1	11.02.16	\$	300.00	\$	300.00
Vlg Sherwood	1	10.31.16	\$	300.00	\$	300.00
					\$	4,800.00

			2017	per			
	#members	date paid	mem	ber fee	tot	al	_
Appleton	3	2.28.17	\$	300.00	\$	900.00	
<b>Grand Chute</b>	3	3.06.17	\$	300.00	\$	900.00	
Kaukauna	1	2.28.17	\$	300.00	\$	300.00	
Kimberly	2	2.20.17	\$	300.00	\$	600.00	
Little Chute	1	7.6.17	\$	300.00	\$	300.00	
City Menasha	1	6.7.17	\$	300.00	\$	300.00	
Vlg Fox Crossing	1	2.13.17	\$	300.00	\$	300.00	
City of Neenah	2	6.7.17	\$	300.00	\$	600.00	
Town Neenah	1	1.10.17	\$	300.00	\$	300.00	
Vlg Sherwood	1	2.28.17	\$	300.00	\$	300.00	
					\$	4,800.00	
					\$	9,600.00	
Herrling Clark Law	ı	3.24.17				(2,079.00)	
Invoice 33801-03		0.227			\$	7,521.00	•
						•	
BLC Bank check pa	ayment trar	nsfer			\$	(7,520.00)	
Balance Acct 11	92928 at 12	2.21.17			\$	1.00	•
Herrling Clark Law	1	12.21.17			\$	9,137.50	
Invoice 44611-00	DM					(7,520.00)	
					\$	1,617.50	
Herrling Clark Law	ı				\$	250.00	
Invoice 44611-00		3.29.18			<del>'</del>		Balance due
	****				7	_,0000	
1stQ2018 PAC rm	tax held by	Assoc Trust	t Depo	sit**			
		5.22.18			\$	25,000.00	
Herrling Clark pay	ment	5.30.18			\$	(1,867.50)	
					\$	1.00	Previous account bala
						23,133.50	•

<sup>\*\*</sup> \$25,000 is Room Tax Commission allotment of post bond closing remainder of PAC room tax revenue May 22, 2018.

		1stQ2024		2ndQ2024		3rdQ2024		4thQ2024	ı	Total 2024
City Appleton 2024	_	15tQ2024		ZIIUQZ0Z4		31uQ2024		4111Q2024		10tai 2024
Reported Room Revenue	\$	626,989.00	\$	885,737.10	\$	-	\$	-	\$	1,512,726.10
Home Away	\$	2,585.88	\$	4,509.68					\$	7,095.56
Evolve	\$	80.20	\$	335.43					\$	415.63
Agoda Air B&B	\$ \$	1,042.30 58,990.52	\$	1,225.90 82,502.70					\$	2,268.20 141,493.22
10% total collection	\$	62,698.90	\$	88,573.71	\$		\$		\$	151,272.61
	~	02,030.30	7	00,373.71	7		*		,	151,272.01
Town Grand Chute 2024	- ,	115 240 00	,	120 111 00	,		,		٦	252 460 70
Reported Room Revenue Air B&B	\$ \$	115,348.90 6,880.58	\$ \$	138,111.80 8,499.69	\$	-	\$	-	\$	253,460.70
Agoda	\$	4,654.31	\$	4,886.63					\$	15,380.27 9,540.94
Alvara	\$	-,054.51	\$	-,000.03					\$	5,540.54
Evolve	\$		\$	-					\$	-
Home Away	\$	-	\$	424.86					\$	424.86
10% total collection	\$	11,534.89	\$	13,811.18	\$	-	\$	-	\$	25,346.07
City of Neenah 2024										
Reported Room Revenue	- \$	58,988.10	\$	94,705.00	\$	-	\$	-	\$	153,693.10
Home Away	\$	· -	\$	714.72					\$	714.72
Agoda	\$	229.25	\$	462.56					\$	691.81
Evolve	\$	95.60	\$	139.60					\$	235.20
Air B&B	\$	5,573.96	\$	8,153.62					\$	13,727.58
10% total collection	\$	5,898.81	\$	9,470.50	\$	-	\$	-	\$	15,369.31
City Kaukauma 2024										
City Kaukauna 2024 Reported Room Revenue	_ \$	23,238.30	\$	35,371.90	\$		\$		\$	58,610.20
Home Away	\$	25,256.50	\$	952.32	ڔ	-	۶	-	\$	1,207.83
Evolve	\$	-	\$	-					\$	-
Agoda	\$	23.96	\$	53.79					\$	77.75
Air B&B	\$	2,044.36	\$	2,531.08					\$	4,575.44
10% total collection	\$	2,323.83	\$	3,537.19	\$	-	\$	-	\$	5,861.02
N										
Village Kimberly 2024		12 551 20	,	10 221 80	,		ė		ے ا	22 072 10
Reported Room Revenue	\$ \$	13,551.30 210.90	\$	19,321.80	\$	-	\$	-	\$	32,873.10
Home Away Air B&B	\$	1,144.23	\$	101.50 1,830.68					\$	312.40 2,974.91
10% total collection	\$	1,355.13	\$	1,932.18	\$		\$		\$	3,287.31
20/0 10/10/10/10/10/10/10/10/10/10/10/10/10/1	•	1,000.10	•	1,552.15	*		*		Ĭ	3,207.02
Village Little Chute 2024										
Reported Room Revenue	\$	21,106.80	\$	30,719.10	\$	-	\$	-	\$	51,825.90
Air B&B	\$	1,364.28	\$	1,478.05					\$	2,842.33
Agoda	\$	625.69	\$	932.32					\$	1,558.01
Evolve	\$	120.71	\$	240.84					\$	361.55
Home Away	\$	-	\$	420.70					\$	420.70
10% total collection	\$	2,110.68	\$	3,071.91	\$	-	\$	-	\$	5,182.59
Town Neenah 2024										
Reported Room Revenue	- \$	40,960.40	\$	53,957.40	\$	_	\$	_	\$	94,917.80
Air B&B	\$	3,786.84	\$	1,708.02	-		•		\$	5,494.86
Evolve	\$	309.20	\$	366.87					\$	676.07
Home Away	\$	-	\$	3,320.85					\$	3,320.85
10% total collection	\$	4,096.04	\$	5,395.74	\$	-	\$	-	\$	9,491.78
Village Fox Crossing 2024										
Reported Room Revenue	- \$	15,783.40	\$	20,451.00	\$	_	\$	_	\$	36,234.40
AirBnB	\$	-	\$	103.40	~		Ψ.		້	50,25 10
Evolve	\$	905.84	\$	374.10					\$	1,279.94
Home Away	\$	672.50	\$	1,671.00					\$	2,343.50
10% total collection	\$	1,578.34	\$	2,045.10	\$	-	\$	-	\$	3,623.44
City Menasha 2024										
Reported Room Revenue	- \$	20,306.30	\$	25,858.90	\$	-	\$	-	\$	46,165.20
Air BnB	\$	1,862.74	\$	1,072.60					\$	2,935.34
Evolve	\$	-	\$	63.40					\$	63.40
Home Away	\$	167.89	\$	1,449.89					\$	1,617.78
10% total collection	\$	2,030.63	\$	2,585.89	\$	-	\$	-	\$	4,616.52
VIII 61 19994										
Village Sherwood 2024	- \$		\$		\$		\$	_	\$	
Reported Room Revenue Home Away	\$	-	\$	-	\$	-	\$		\$	-
10% total collection	\$		Ś	-	\$	-	Ś	-	\$	
	•		~		7		*		, *	
2024 Reported Room Revenue	\$	936,272.50	\$	1,304,234.00	\$	-	\$	-	\$	2,240,506.50
2024 Room Tax Receipts	\$	93,627.25	\$	130,423.40	\$	-	\$	-	\$	224,050.65
2024 CVB Allocation	\$	26,683.77	\$	37,170.67	\$	-	\$	-	\$	63,854.44
2024 Exhibition Cntr Allocation	\$	28,088.18	\$	39,127.02	\$	-	\$	-	\$	67,215.20
2024 Sports Facilities Allocation	\$	28,088.18	\$	39,127.02	\$	-	\$	-	\$	67,215.20
2024 Municipality Allocation	\$	10,767.13	\$	14,998.69	\$		\$	-	\$	25,765.82
AirBnB	\$	81,647.51	\$	107,776.44	\$	_	\$	_	\$	189,423.95
Agoda	\$	6,575.51	\$	7,561.20	\$		\$	-	\$	14,136.71
Alvara	\$	-	\$	-	\$		\$	-	\$	-
Evolve	\$	1,511.55	\$	1,279.40	\$	-	\$	-	\$	2,790.95
HomeAway	\$	3,892.68	\$	13,565.52	\$	-	\$	-	\$	17,458.20
	\$	93,627.25	\$	130,182.56	\$	-	\$	-	\$	223,809.81

# Annual Report of the Fox Cities Area Room Tax Commission 2023

The FOX CITIES AREA ROOM TAX COMMISSION has been created as a Commission under the provisions of Section 66.0615 of the Wisconsin Statutes, formed to coordinate tourism promotion and tourism development using tax revenues generated from the imposition of room taxes in the Fox Cities Tourism Zone pursuant to the Room Tax Act.

#### Meetings

The Commission met twice in its 2023-2024 session which ran from June 2023 to May 2024. Meetings were held in September 2023 and March 2024. Meetings are generally held at the Fox Cities Convention & Visitors Bureau.

Meeting discussions included financial reports on room tax collections, status updates on room-tax funded bonds relating to the Fox Cities Exhibition Center and Community First Champion Center Fox Cities. The Commission also discussed third party rentals and room tax collections for this type of rental. Other discussions focused on a process for inviting other communities to join the Tourism Zone.

Commissioners were appointed from the 10 municipalities comprising the Fox Cities Tourism Zone (see attached for listing).

At the June 2024 meeting of the Commission, officers were elected:

- Jennifer Sassman Chair
- Kara Homan Vice-Chair
- George Dearborn Secretary

#### **Room Tax Expenditures**

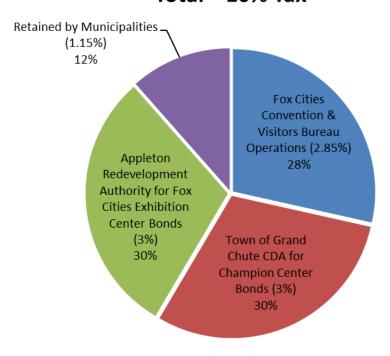
In June of 2018, the Commission, along with the 10 member municipalities, entered into a Fiscal Agency Agreement with Associated Trust to manage all room tax funds. Room Tax funds are now paid by lodging properties directly to Associated Trust which then distributes all room tax funds to the appropriate entities, including back to the municipalities.

The Fox Cities Convention & Visitors Bureau continues to provide the Commission, at no charge, the following administrative services: producing meeting agendas, minutes, summary financial reports and an annual report, along with communication to municipalities regarding their commissioners.

#### **Allocation of Room Tax Funds**

The attached financial report shows actual tax collections and the allocations for fiscal 2023 (January to December). A graphic summary of room tax allocations is below:

## Fox Cities Room Tax Allocations Total = 10% Tax



- Fox Cities Convention & Visitors Bureau Operations (2.85%)
- Town of Grand Chute CDA for Champion Center Bonds (3%)
- Appleton Redevelopment Authority for Fox Cities Exhibition Center Bonds (3%)
- Retained by Municipalities (1.15%)

	Fox Cities Area Room Tax Commission													
Term Started	Term Expires	Commissioner	Represents	Address	City	Phone	Email							
June 2024	May 2025	Kara Homan	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6408	kara.homan@appleton.org							
June 2024	May 2025	Jeri Ohman	City of Appleton	100 N. Appleton St.	Appleton WI 54911	920-832-6440	Jeri.Ohman@appleton.org							
June 2024	May 2025	Peter Rank	City of Appleton	300 W. College Ave.	Appleton WI 54915	920-749-0303	peterr@copperleafhotel.com							
June 2023	May 2024	William Van Rossum	City of Kaukauna	144 W. Second Street	Kaukauna, WI 54130	920-766-6372	wvanrossum@kaukauna-wi.org							
June 2024	May 2025	Jennifer Sassman	City of Menasha	100 Main Street	Menasha WI 54952	920-967-3630	jsassman@menashawi.gov							
June 2023	May 2024	Vicky Rasmussen	City of Neenah	211 Walnut St.	Neenah WI 54956	920-886-6140	vrasmussen@neenahwi.gov							
June 2023	May 2024	Brad Schmidt	City of Neenah	211 Walnut St.	Neenah WI 54956	920-886-6126	BSchmidt@neenahwi.gov							
June 2023	May 2024	Brad Gehring	Town of Grand Chute	5070 W. Century Farm Blvd	Grand Chute WI 54913	920-739-9323	Brad.Gehring@grandchutewi.gov							
June 2023	May 2024	Tom Watson	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-832-1632	Tom.Watson@grandchutewi.gov							
June 2024	June 2025	Beth English	Town of Grand Chute	1900 W. Grand Chute Blvd	Grand Chute WI 54913	920-738-7724	beth.english@grandchutewi.gov.							
June 2023	May 2024	Thomas Wilde	Town of Neenah	163 Kuettel Ct.	Neenah WI 54956	920-427-9912	twilde@new.rr.com							
June 2023	May 2024	George Dearborn	Village of Fox Crossing	2000 Municipal Dr.	Neenah WI 54956	920-720-7104	gdearborn@foxcrossingwi.gov							
June 2023	May 2024	Jennifer Weyenberg	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	jweyenberg@vokimberly.org							
June 2023	May 2024	Maggie Mahoney	Village of Kimberly	515 W. Kimberly Avenue	Kimberly, WI 54136	920-788-7500	mmahoney@vokimberlywi.gov							
June 2023	May 2024	Beau Bernhoft	Village of Little Chute	108 W. Main St.	Little Chute WI 54140	920-423-3850	beau@littlechutewi.org							
June 2023	May 2024	Bob Benz	Village of Sherwood	N7639 Lower Cliff Rd.	Sherwood WI 54169	920-989-1760	bobmarbenz7@aol.com							
Lodging Industr	y Representativ	es												
June 2023	1 year	Chuck Gifford	Comfort Suites	3809 W. Wisconsin Ave.	Appleton, WI 54914	(920) 730-3800	cgifford@wiscohotels.com							
June 2023	1 year	Amanda Hedtke	Fairfield Inn & Suites	130 S. Nicolet Rd.	Appleton WI 54914	920-939-8181	Amanda.Hedtke@Brandthg.com							

## **Fox Cities Room Tax Commission**

2023 Room Tax Receipts Reporting

#### 2023 Hotel/Motel Room Tax Generated - 1st Quarter

												VIg Fox							
	Appleton Grand Chute Kau		Kaukauna	Kaukauna Kimberly		Li	ittle Chute	City Menasha		Crossing		City Neenah	Twn Neenah		Sherwood		Total		
Room Revenue for Quarter	\$ 4,612,877.80	\$	7,836,305.60	\$	63,335.50	\$	988,636.80	\$	635,877.10	\$	28,415.30	\$ 252,132.90	\$	1,535,814.90	\$	22,048.30	\$	-	\$ 15,975,444.20
Room tax receipts for quarter	\$ 461,287.78	\$	783,630.56	\$	6,333.55	\$	98,863.68	\$	63,587.71	\$	2,841.53	\$ 25,213.29	\$	153,581.49	\$	2,204.83	\$	-	\$ 1,597,544.42
CVB Allocation	\$ 131,467.02	\$	223,334.71	\$	1,805.06	\$	28,176.15	\$	18,122.50	\$	809.84	\$ 7,185.79	\$	43,770.72	\$	628.38	\$	-	\$ 455,300.16
<b>Exhibition Center allocation</b>	\$ 138,386.33	\$	235,089.17	\$	1,900.07	\$	29,659.10	\$	19,076.31	\$	852.46	\$ 7,563.99	\$	46,074.45	\$	661.45	\$	-	\$ 479,263.33
Sports Facilities allocation	\$ 138,386.33	\$	235,089.17	\$	1,900.07	\$	29,659.10	\$	19,076.31	\$	852.46	\$ 7,563.99	\$	46,074.45	\$	661.45	\$	-	\$ 479,263.33
Municipality allocation	\$ 53,048.09	\$	90,117.51	\$	728.36	\$	11,369.32	\$	7,312.59	\$	326.78	\$ 2,899.53	\$	17,661.87	\$	253.56	\$	-	\$ 183,717.61

Total	\$ 1,597,544.42
Municipality	\$ 183,717.61
Total Amount retained by	
Sports Facilities allocation	\$ 479,263.33
<b>Exhibition Center allocation</b>	\$ 479,263.33
CVB allocation	\$ 455,300.16

#### Additional funds received in 1st Quarter:

3rdQ 2022	
4thQ 2022	
1stQ 2023	

								VIg Fox			
Appleton	Gr	and Chute	Kaukauna	Kimberly	Lit	ttle Chute	City Menasha	Crossing	City Neenah	Twn Neenah	Twn Clayton
\$ 17,707.96	\$	52,807.35			\$	2,925.73					
					\$	2,065.11					
											\$ 531.11

<sup>\*\*3</sup>rd, 4th quarter 2022 and 1st quarter 2023 room tax is outstanding from (1) City of Kaukauna lodging property.

<sup>\*\*2</sup>nd, 3rd and 4th quarter 2022 and 1st quarter 2023 room tax is outstanding from (1) City of Appleton lodging property.

<sup>\*\*4</sup>th quarter 2022 room tax is outstanding from (1) Town of Grand Chute lodging property.

<sup>\*\*1</sup>st quarter 2023 room tax is outstanding from (2) Town of Grand Chute lodging properties.

#### 2023 Hotel/Motel Room Tax Generated - 2nd Quarter

										Vlg Fox						
	Appleton	(	Grand Chute	Kaukauna	Kimberly	ı	Little Chute	Ci	ty Menasha	Crossing	City Neenah	Τv	vn Neenah	Sher	wood	Total
Room Revenue for Quarter	\$ 5,411,513.60	\$	8,768,636.20	\$ 80,822.90	\$ 1,029,737.80	\$	681,840.40	\$	40,349.70	\$ 495,455.10	\$ 1,864,144.60	\$	55,621.80	\$	-	\$ 18,428,122.10
Room tax receipts for quarter	\$ 541,151.36	\$	876,863.62	\$ 8,082.29	\$ 102,973.78	\$	68,184.04	\$	4,034.97	\$ 49,545.51	\$ 186,414.46	\$	5,562.18	\$	-	\$ 1,842,812.21
CVB Allocation	\$ 154,228.14	\$	249,906.13	\$ 2,303.45	\$ 29,347.53	\$	19,432.45	\$	1,149.97	\$ 14,120.47	\$ 53,128.12	\$	1,585.22	\$	-	\$ 525,201.48
<b>Exhibition Center allocation</b>	\$ 162,345.41	\$	263,059.09	\$ 2,424.69	\$ 30,892.13	\$	20,455.21	\$	1,210.49	\$ 14,863.65	\$ 55,924.34	\$	1,668.65	\$	-	\$ 552,843.66
Sports Facilities allocation	\$ 162,345.41	\$	263,059.09	\$ 2,424.69	\$ 30,892.13	\$	20,455.21	\$	1,210.49	\$ 14,863.65	\$ 55,924.34	\$	1,668.65	\$	-	\$ 552,843.66
Municipality allocation	\$ 62,232.41	\$	100,839.32	\$ 929.46	\$ 11,841.98	\$	7,841.16	\$	464.02	\$ 5,697.73	\$ 21,437.66	\$	639.65	\$	-	\$ 211,923.40

Total	\$ 1,842,812.21
Municipality	\$ 211,923.40
Total Amount retained by	
Sports Facilities allocation	\$ 552,843.66
<b>Exhibition Center allocation</b>	\$ 552,843.66
CVB allocation	\$ 525,201.48

#### Additional funds received in 2nd Quarter:

	•	Appleton	Grand Chute	ı	Kaukauna	Kimberly	Litt	tle Chute	City Menasha	Vlg Fox Crossing	City	/ Neenah	Twn Neenah	Twr	ո Clayton
3rdQ 2022	\$	230.80		\$	5,515.40						\$	9,346.28			
4thQ 2022	\$	87.50	\$ 5,238.48	\$	5,499.97		\$	2,065.11			\$	7,120.34			
1stQ 2023	\$	281.20	\$ 4,669.14	\$	2,811.40										
2ndQ 2023														\$	794.73

<sup>\*\*2</sup>nd Quarter 2023 room tax is outstanding from (2) Town of Grand Chute lodging properties.

#### 2023 Hotel/Motel Room Tax Generated - 3rd Quarter

									Vlg Fox							
	Appleton	<b>Grand Chute</b>	Kaukauna	Kimberly	L	Little Chute	Cit	ty Menasha	Crossing	(	City Neenah	T	wn Neenah	Sher	wood	Total
Room Revenue for Quarter	\$ 6,690,343.10	\$ 11,468,591.20	\$ 129,651.10	\$ 1,292,453.00	\$	841,874.00	\$	59,319.50	\$ 606,425.60	\$	2,322,144.90	\$	168,385.50	\$	-	\$ 23,579,187.90
Room tax receipts for quarter	\$ 669,034.31	\$ 1,146,859.12	\$ 12,965.11	\$ 129,245.30	\$	84,187.40	\$	5,931.95	\$ 60,642.56	\$	232,214.49	\$	16,838.55	\$	-	\$ 2,357,918.79
CVB Allocation	\$ 190,674.78	\$ 326,854.85	\$ 3,695.06	\$ 36,834.91	\$	23,993.41	\$	1,690.61	\$ 17,283.13	\$	66,181.13	\$	4,798.99	\$	-	\$ 672,006.86
<b>Exhibition Center allocation</b>	\$ 200,710.29	\$ 344,057.74	\$ 3,889.53	\$ 38,773.59	\$	25,256.22	\$	1,779.59	\$ 18,192.77	\$	69,664.35	\$	5,051.57	\$	-	\$ 707,375.64
Sports Facilities allocation	\$ 200,710.29	\$ 344,057.74	\$ 3,889.53	\$ 38,773.59	\$	25,256.22	\$	1,779.59	\$ 18,192.77	\$	69,664.35	\$	5,051.57	\$	-	\$ 707,375.64
Municipality allocation	\$ 76,938.95	\$ 131,888.80	\$ 1,490.99	\$ 14,863.21	\$	9,681.55	\$	682.17	\$ 6,973.89	\$	26,704.67	\$	1,936.43	\$	-	\$ 271,160.66

Total	\$ 2,357,918.79
Municipality	\$ 271,160.66
Total Amount retained by	
Sports Facilities allocation	\$ 707,375.64
<b>Exhibition Center allocation</b>	\$ 707,375.64
CVB allocation	\$ 672,006.86

#### Additional funds received in 3rd Quarter:

							Vlg Fox			
	Appleton	<b>Grand Chute</b>	Kaukauna	Kimberly	Little Chute	City Menasha	Crossing	City Neenah	Twn Neenah	Twn Clayton
4thQ 2021									\$ 173.22	
1stQ 2022									\$ 216.90	
2ndQ2022									\$ 421.40	
3rdQ 2022									\$ 594.30	
4thQ 2022									\$ 401.30	
1stQ 2023									\$ 178.90	
2ndQ 2023		\$ 39,087.56							\$ 509.90	
3rdQ 2023										\$ 997.21

<sup>\*\*3</sup>rd Quarter 2023 room tax is outstanding from (2) Town of Grand Chute and (1) City of Kaukauna lodging properties.

#### 2023 Hotel/Motel Room Tax Generated - 4th Quarter

									Vlg Fox						
	Appleton	<b>Grand Chute</b>	Kaukauna	Kimberly	L	ittle Chute	Cit	ty Menasha	Crossing	City Neenah	Τv	vn Neenah	Shei	wood	Total
Room Revenue for Quarter	\$ 4,921,505.70	\$ 8,598,005.90	\$ 48,186.90	\$ 942,551.10	\$	647,089.10	\$	24,176.40	\$ 353,490.40	\$ 1,658,059.40	\$	22,813.10	\$	-	\$ 17,215,878.00
Room tax receipts for quarter	\$ 492,150.57	\$ 859,800.59	\$ 4,818.69	\$ 94,255.11	\$	64,708.91	\$	2,417.64	\$ 35,349.04	\$ 165,805.94	\$	2,281.31	\$	-	\$ 1,721,587.80
CVB Allocation	\$ 140,262.91	\$ 245,043.17	\$ 1,373.33	\$ 26,862.71	\$	18,442.04	\$	689.03	\$ 10,074.48	\$ 47,254.69	\$	650.17	\$	-	\$ 490,652.52
<b>Exhibition Center allocation</b>	\$ 147,645.17	\$ 257,940.18	\$ 1,445.61	\$ 28,276.53	\$	19,412.67	\$	725.29	\$ 10,604.71	\$ 49,741.78	\$	684.39	\$	-	\$ 516,476.34
Sports Facilities allocation	\$ 147,645.17	\$ 257,940.18	\$ 1,445.61	\$ 28,276.53	\$	19,412.67	\$	725.29	\$ 10,604.71	\$ 49,741.78	\$	684.39	\$	-	\$ 516,476.34
Municipality allocation	\$ 56,597.32	\$ 98,877.07	\$ 554.15	\$ 10,839.34	\$	7,441.52	\$	278.03	\$ 4,065.14	\$ 19,067.68	\$	262.35	\$	-	\$ 197,982.60

Total	\$ 1,721,587.80
Municipality	\$ 197,982.60
Total Amount retained by	
Sports Facilities allocation	\$ 516,476.34
<b>Exhibition Center allocation</b>	\$ 516,476.34
CVB allocation	\$ 490,652.52

#### Additional funds received in 3rd Quarter:

								Vlg Fox				
	Α	ppleton	<b>Grand Chute</b>	Kaukauna	Kimberly	Little Chute	City Menasha	Crossing	City Neenah	Twn Neenah	Twn Clayt	on
4thQ 2023											\$ 708.	.37
3rdQ 2023	\$	11,910.28	\$ 26,907.24	\$ 6,220.89								

<sup>\*\*3</sup>rd and 4th Quarter 2023 room tax is outstanding from (2) Town of Grand Chute lodging properties.

#### 2023 Hotel/Motel Room Tax Generated - Year to Date Summary by Municipality

2023	Appleton	(	Grand Chute	Kaukauna	Kimberly	Little Chute	Cit	ty Menasha	V	lg Fox Crossing	(	City Neenah	Т	wn Neenah	She	rwood	Total
Cummulative Room Revenue	\$ 21,636,240.20	\$	36,671,538.90	\$ 321,996.40	\$ 4,253,378.70	\$ 2,806,680.60	\$	152,260.90	\$	1,707,504.00	\$	7,380,163.80	\$	268,868.70	\$	-	\$ 75,198,632.20
Cummulative Room Tax receipts	\$ 2,163,624.02	\$	3,667,153.89	\$ 32,199.64	\$ 425,337.87	\$ 280,668.06	\$	15,226.09	\$	170,750.40	\$	738,016.38	\$	26,886.87	\$	-	\$ 7,519,863.22
CVB Allocation	\$ 616,632.85	\$	1,045,138.86	\$ 9,176.90	\$ 121,221.29	\$ 79,990.40	\$	4,339.44	\$	48,663.86	\$	210,334.67	\$	7,662.76	\$	-	\$ 2,143,161.02
Exhibition Center allocation	\$ 649,087.21	\$	1,100,146.17	\$ 9,659.89	\$ 127,601.36	\$ 84,200.42	\$	4,567.83	\$	51,225.12	\$	221,404.91	\$	8,066.06	\$	-	\$ 2,255,958.97
Sports Facilities allocation	\$ 649,087.21	\$	1,100,146.17	\$ 9,659.89	\$ 127,601.36	\$ 84,200.42	\$	4,567.83	\$	51,225.12	\$	221,404.91	\$	8,066.06	\$	-	\$ 2,255,958.97
Municipality allocation	\$ 248,816.76	\$	421,722.70	\$ 3,702.96	\$ 48,913.86	\$ 32,276.83	\$	1,751.00	\$	19,636.30	\$	84,871.88	\$	3,091.99	\$	-	\$ 864,784.27

Net CVB allocation 
Exhibition Center 
allocation 
Sports Facilities 
allocation 
Total Amount 
retained by 
Municipality 
Total 
\$ 2,255,958.97 
2,255,958.97 
\$ 2,255,958.97 
\$ 2,255,958.97 
\$ 2,255,958.97 
\$ 2,255,958.97 
\$ 2,255,958.97 
\$ 2,255,958.97 
\$ 2,255,958.97 
\$ 3,519,863.22 
\$ 3,519,863.22

2023	1st Quarter			2nd Quarter		3rd Quarter		4th Quarter	Total	
CVB allocation	\$	455,300.16	\$	525,201.48	\$	672,006.86	\$	490,652.52	\$ 2,143,161.02	
Exhibition Center allocation	\$	479,263.33	\$	552,843.66	\$	707,375.64	\$	516,476.34	\$ 2,255,958.97	
Sports Facilities allocation	\$	479,263.33	\$	552,843.66	\$	707,375.64	\$	516,476.34	\$ 2,255,958.97	
Municipality allocation	Ś	183.717.61	Ś	211.923.40	Ś	271,160.66	Ś	197.982.60	\$ 864,784.27	
Total	\$	1,597,544.42	\$	1,842,812.21	\$	2,357,918.79	\$	1,721,587.80	\$ 7,519,863.22	

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
PAC allocation
Municipal allocation
Total

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
PAC allocation
Municipal allocation
Total

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
PAC allocation
Municipal allocation
Total

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
Municipal allocation
Total

2016	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	326,922.01	393,617.24	520,032.13	407,835.22	1,648,406.60
	344,128.43	414,333.94	547,402.25	429,300.23	1,735,164.85
	114,709.49	138,111.31	182,467.42	143,100.08	578,388.30
	229,418.95	276,222.62	364,934.83	286,200.15	1,156,776.55
	131,915.90	158,828.01	209,837.53	164,565.09	665,146.53
	1,147,094.78	1,381,113.12	1,824,674.16	1,431,000.77	5,783,882.83
2017	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	312,557.33	401,474.39	513,386.31	377,824.42	1,605,242.45
	329,007.70	422,604.61	540,406.66	397,709.94	1,689,728.91
	109,669.23	140,868.20	180,135.55	132,569.98	563,242.96
	219,338.47	281,736.41	360,271.11	265,139.96	1,126,485.95
	126,119.62	161,998.43	207,155.89	152,455.48	647,729.42
	1,096,692.35	1,408,682.04	1,801,355.52	1,325,699.78	5,632,429.69
2018	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	347,378.36	423,004.62	552,059.15	391,875.51	1,714,317.64
	365,682.68	445,268.03	579,321.61	412,500.53	1,802,772.85
	121,887.14	445,268.03	579,321.61	412,500.53	1,558,977.31
	243,774.29	0.00	-	-	243,774.29
	140,170.22	170,686.08	222,073.28	158,125.20	691,054.78
	1,218,892.69	1,484,226.76	1,932,775.65	1,375,001.77	6,010,896.87
2019	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	343,192.10	444,343.97	612,065.86	424,873.12	1,824,475.05
	361,254.84	467,730.50	661,129.03	447,234.86	1,937,349.23
	361,254.84	467,730.50	661,129.03	447,234.86	1,937,349.23
	138,481.02	179,296.69	253,432.79	171,440.03	742,650.53
	1,204,182.80	1,559,101.66	2,187,756.71	1,490,782.87	6,441,824.04

CVB allocation Exhibition Cnt allocation Sports Fac allocation Municipal allocation Total

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
Municipal allocation
Total

CVB allocation Exhibition Cnt allocation Sports Fac allocation Municipal allocation Total

2020	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	317,362.13	110,452.77	226,406.32	173,420.84	827,642.06
	333,869.26	114,417.05	236,673.83	180,038.24	864,998.38
	333,869.26	114,417.05	236,673.83	180,038.24	864,998.38
	127,983.22	43,859.87	90,724.97	69,014.66	331,582.72
	1,113,083.87	383,146.74	790,478.95	602,511.98	2,889,221.54
2021	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	226,104.43	370,603.12	583,362.03	465,254.48	1,645,324.06
	236,486.54	388,583.95	612,484.88	489,741.56	1,727,296.93
	236,486.54	388,583.95	612,484.88	489,741.56	1,727,296.93
	90,653.17	148,957.18	234,785.87	187,734.26	662,130.48
	789,730.68	1,296,728.20	2,043,117.66	1,632,471.86	5,762,048.40
2022	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	410,292.15	552,716.64	697,356.26	549,875.18	2,210,240.22
	431,886.47	581,806.99	734,059.22	578,815.98	2,326,568.66
	431,886.47	581,806.99	734,059.22	578,815.98	2,326,568.66
	165,556.48	223,026.01	281,389.37	221,879.46	891,851.32
	1,439,621.58	1,939,356.62	2,446,864.06	1,929,386.59	7,755,228.85

CVB allocation
Exhibition Cnt allocation
Sports Fac allocation
Municipal allocation
Total

2023	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
	\$ 455,300.16	\$ 525,201.48	\$ 672,006.86	\$ 490,652.52	2,143,161.02
	\$ 479,263.33	\$ 552,843.66	\$ 707,375.64	\$ 516,476.34	2,255,958.97
	\$ 479,263.33	\$ 552,843.66	\$ 707,375.64	\$ 516,476.34	2,255,958.97
	\$ 183,717.61	\$ 211,923.40	\$ 271,160.66	\$ 197,982.60	864,784.27
	\$ 1,597,544.42	\$ 1,842,812.21	\$ 2,357,918.79	\$ 1,721,587.80	7,519,863.22

#### **Summary 2016-2023 Collections**

CVB allocation	\$ 13,618,809.10
Exhibition Cnt allocation	\$ 14,339,838.77
Sports Fac allocation	\$ 11,812,780.73
PAC allocation	\$ 2,527,036.79
Municipal allocation	\$ 5,496,930.05
Total	\$ 47,795,395.44

			201	6 per		
	#members	date paid	mer	nber fee	total	
Appleton	3	10.24.16	\$	300.00	\$	900.00
Grand Chute	3	11.04.16	\$	300.00	\$	900.00
Kaukauna	1	02.28.17	\$	300.00	\$	300.00
Kimberly	2	10.17.16	\$	300.00	\$	600.00
Little Chute	1	10.25.16	\$	300.00	\$	300.00
City Menasha	1	10.24.16	\$	300.00	\$	300.00
Vlg Fox Crossing	1	10.31.16	\$	300.00	\$	300.00
City of Neenah	2	12.19.16	\$	300.00	\$	600.00
Town Neenah	1	11.02.16	\$	300.00	\$	300.00
Vlg Sherwood	1	10.31.16	\$	300.00	\$	300.00
					\$	4,800.00

			2017	per '			
	#members	date paid		nber fee	tot	al	
Appleton	3	2.28.17	\$	300.00	\$	900.00	
Grand Chute	3	3.06.17	\$	300.00	\$	900.00	
Kaukauna	1	2.28.17	\$	300.00	\$	300.00	
Kimberly	2	2.20.17	\$	300.00	\$	600.00	
Little Chute	1	7.6.17	\$	300.00	\$	300.00	
City Menasha	1	6.7.17	\$	300.00	\$	300.00	
Vlg Fox Crossing	1	2.13.17	\$	300.00	\$	300.00	
City of Neenah	2	6.7.17	\$	300.00	\$	600.00	
Town Neenah	1	1.10.17	\$	300.00	\$	300.00	
Vlg Sherwood	1	2.28.17	\$	300.00	\$	300.00	
					\$	4,800.00	
					\$	9,600.00	
Herrling Clark Lav	v	3.24.17				(2,079.00)	
Invoice 33801-0	1M				\$	7,521.00	•
BLC Bank check p	ayment tran	sfer			\$	(7,520.00)	
Balance Acct 11					\$	1.00	
Herrling Clark Lav	v	12.21.17			\$	9,137.50	
Invoice 44611-0					\$	(7,520.00)	
					\$	1,617.50	
Herrling Clark Lav	v				\$	250.00	
Invoice 44611-0	0M	3.29.18			\$	1,867.50	
1stQ2018 PAC rm	tax held by	Assoc Trust	t Depo	osit**			
		5.22.18			\$	25,000.00	
Herrling Clark pay	ment	5.30.18			\$	(1,867.50)	
					\$	1.00	
					\$	23,133.50	
BLC Cert Dep Pur	chase	11.20.23			\$	(20,000.00)	
					\$	3,133.50	
BLC Cert Dep Valu	ıe	12.31.23			\$	20,076.33	

<sup>\*\*</sup> \$25,000 is Room Tax Commission allotment of post bond closing remainder of PAC room tax revenue May 22, 2018.

		1stQ2023		2ndQ2023		3rdQ2023		4thQ2023		Total 2023
City Appleton 2023		FF7 247 00	ć	706 007 10	,	020 607 40	,	F02 040 40	٠.	2 607 660 70
Reported Room Revenue Home Away	\$ \$	557,247.80 1,240.10	\$	786,907.10 4,416.17	\$	839,687.40 11,418.17	\$	503,818.40 4.502.43	\$	2,687,660.70 21,576.87
Evolve	\$	1,240.10	\$	117.90	\$	381.10	\$	152.12	\$	651.12
Agoda	\$	639.84	\$	1,926.56	\$	1,736.68	\$	806.04	\$	5,109.12
Air B&B	\$	53,844.84	\$	72,230.08	\$	70,432.79	\$	44,921.25	\$	241,428.96
10% total collection	\$	55,724.78	\$	78,690.71	\$	83,968.74	\$	50,381.84	\$	268,766.07
Town Grand Chute 2023										
Reported Room Revenue	\$	83,162.10	\$	103,020.80	\$	132,957.10	\$	100,689.80	\$	419,829.80
Air B&B	\$	5,265.37	\$	6,386.18	\$	5,794.39	\$	5,797.08	\$	23,243.02
Agoda	\$	2,957.64	\$	-	\$	5,506.98	\$	4,031.85	\$	12,496.47
Alvara	\$	-	\$	-	\$	-	\$	-	\$	-
Evolve	\$	-	\$	3,570.89	\$	-	\$	-	\$	3,570.89
Home Away	\$	93.20	\$	345.01	\$	1,994.34	\$	240.05	\$	2,672.60
10% total collection	\$	8,316.21	\$	10,302.08	\$	13,295.71	\$	10,068.98	\$	41,982.98
City of Neenah 2023	_									
Reported Room Revenue	\$	57,311.90	\$	81,949.10	\$	130,247.70	\$	40,635.20	\$	310,143.90
Home Away	\$	-	\$	1,135.71	\$	6,109.14	\$	165.00	\$	7,409.85
Agoda	\$	294.07	\$	215.48	\$	384.48	\$	447.70	\$	1,341.73
Evolve Air B&B	\$ \$	178.90 5,258.22	\$ \$	631.40 6,212.32	\$	811.30 5,719.85	\$	290.70 3,160.12	\$	1,912.30
10% total collection	\$	5,731.19	\$	8,194.91	\$	13,024.77	\$	4,063.52	\$	20,350.51 <b>31,014.39</b>
10% total concensi	*	3,731.13	~	0,154.51	7	13,024.77	7	4,003.32	Ť	31,014.33
City Kaukauna 2023										
Reported Room Revenue	\$	27,153.70	\$	29,208.60	\$	36,497.20	\$	32,995.80	\$	125,855.30
Home Away	\$	119.50	\$	434.60	\$	1,326.33	\$	696.61	\$	2,577.04
Evolve	\$	-	\$	-	\$	350.81	\$	-	\$	350.81
Agoda	\$	13.91	\$	80.22	\$	117.35	\$	161.70	\$	373.18
Air B&B	\$	2,581.96	\$	2,406.04	\$	1,855.23	\$	2,441.27	\$	9,284.50
10% total collection	\$	2,715.37	\$	2,920.86	\$	3,649.72	\$	3,299.58	\$	12,585.53
Village Kimberly 2023										
Reported Room Revenue	\$	3,725.90	\$	7,215.00	\$	10,355.30	\$	5,201.20	\$	26,497.40
Home Away	\$	-	\$	-	\$	397.61	\$	124.01	\$	521.62
Air B&B	\$	372.59	\$	721.50	\$	637.92	\$	520.12	\$	2,252.13
10% total collection	\$	372.59	\$	721.50	\$	1,035.53	\$	520.12	\$	2,649.74
Village Little Chute 2023	<b>-</b> .		_		_		_		١.	
Reported Room Revenue	\$	23,229.00	\$	43,345.60	\$	69,758.90	\$	28,517.40	\$	164,850.90
Air B&B Agoda	\$ \$	1,405.16 243.93	\$ \$	3,138.15 906.41	\$	2,766.17 1,429.70	\$	874.53 1,156.49	\$	8,184.01 3,736.53
Evolve	\$	243.33	\$	500.41	\$	1,423.70	\$	96.00	\$	96.00
Home Away	\$	673.81	\$	290.00	\$	2,780.02	\$	724.72	\$	4,468.55
10% total collection	\$	2,322.90	\$	4,334.56	\$	6,975.89	\$	2,851.74	\$	16,485.09
Town Neenah 2023	_									
Reported Room Revenue	\$	22,048.30	\$	55,621.80	\$	168,385.50	\$	22,813.10	\$	268,868.70
Air B&B	\$	1,767.23	\$	2,569.93	\$	3,381.54	\$	825.41	\$	8,544.11
Evolve	\$	178.90	\$	509.90	\$	352.60	\$	84.20	\$	1,125.60
Home Away  10% total collection	\$	258.70 <b>2,204.83</b>	\$ \$	2,482.35 <b>5,562.18</b>	\$ <b>\$</b>	13,104.41 16,838.55	\$ <b>\$</b>	1,371.70 2,281.31	\$ \$	17,217.16 <b>26,886.87</b>
10% total collection	ş	2,204.03	Ą	3,302.18	Ą	10,636.33	Ģ	2,201.31	۶	20,880.87
Village Fox Crossing 2023	_									
Reported Room Revenue	\$	2,281.00	\$	16,831.00	\$	68,727.00	\$	7,437.50	\$	95,276.50
Evolve	\$	-	\$	-	\$	-	\$	300.84	\$	300.84
Home Away	\$	228.10	\$	1,683.10	\$	6,872.70	\$	442.91	\$	9,226.81
10% total collection	\$	228.10	\$	1,683.10	\$	6,872.70	\$	743.75	\$	9,527.65
City Menasha 20223	_									
Reported Room Revenue	\$	23,365.80	\$	32,300.80	\$	44,775.80	\$	8,901.00	\$	109,343.40
Air BnB	\$	1,809.71	\$	2,122.82	\$	2,570.78	\$	372.60	\$	6,875.91
Evolve	\$	-	\$	4 407 00	\$	4.000.00	\$	-	\$	4.050.42
Home Away  10% total collection	\$ <b>\$</b>	526.87 <b>2,336.58</b>	\$ <b>\$</b>	1,107.26 <b>3,230.08</b>	\$ <b>\$</b>	1,906.80 <b>4,477.58</b>	\$ <b>\$</b>	517.50 <b>890.10</b>	\$ <b>\$</b>	4,058.43 <b>10,934.34</b>
10/0 total collection	ş	2,330.38	۶	3,230.08	ڔ	<del>7,4</del> //.30	۶	050.10	۶	10,534.34
Village Sherwood 2023										
Reported Room Revenue	\$	-	\$	-	\$	-	\$	-	\$	-
Home Away	\$		\$	-	\$	-	\$	-	\$	
10% total collection	\$	-	\$	-	\$	-	\$	-	\$	
2000 D		700				4 801 01				
2023 Reported Room Revenue	\$	799,525.50	\$	1,156,399.80	\$	1,501,391.90	\$	751,009.40	\$	4,208,326.60
2023 Room Tax Receipts	\$	79,952.55	\$	115,639.98	\$	150,139.19	\$	75,100.94	\$	420,832.66 119,937.31
2023 CVB Allocation 2023 Exhibition Cntr Allocation	\$ \$	22,786.48 23,985.77	\$	32,957.39 34,691.99	\$	42,789.67 45,041.76	\$	21,403.77 22,530.28	\$	119,937.31
2023 Sports Facilities Allocation	\$	23,985.77	\$	34,691.99	\$	45,041.76	\$	22,530.28	\$	126,249.80
2023 Municipality Allocation	\$	9,194.54	\$	13,298.60	\$	17,266.01	\$	8,636.61	\$	48,395.76
AirBnB	\$	72,305.08	\$	95,787.02	\$	93,158.67	\$	58,912.38	\$	320,163.15
Agoda	\$	4,149.39	\$	3,128.67	\$	9,175.19	\$	6,603.78	\$	23,057.03
Alvara	\$	-	,		\$	-	\$	-	\$	-
Evolve Home Away	\$	357.80	\$	1,259.20	\$	1,895.81	\$	442.82	\$	3,955.63
HomeAway	\$	3,140.28 79,952.55	\$	11,894.20 112,069.09	\$	45,909.52 150,139.19	\$	8,660.92 74,619.90	\$	69,604.92 416,780.73
	Þ	13,332.33	Þ	112,009.09	Ą	130,133.19	Þ	74,013.30	٦	710,700.73

#### Fox Cities Room Tax Commission Balance Sheet February 29, 2024

	Current Year	Prior Year
ASSETS		
CURRENT ASSETS Cash		
BLC Fox Cities Rm Tax Comm	3,133.50	23,133.50
Total Cash	3,133.50	23,133.50
Investments		
BLC 13 mo Cert Dep	20,000.00	0.00
Total Investments	20,000.00	0.00
Receivables		
Interest Receivable	228.99	0.00
Total Receivables	228.99	0.00
Other Current Receivables		
Total Other Curr Receivables	0.00	0.00
Total Current Assets	23,362.49	23,133.50
Other Assets		
Total Other Assets	0.00	0.00
Total Other Assets	0.00	0.00
TOTAL ASSETS	\$ 23,362.49	\$ 23,133.50
LIABILITIES AND CAPITAL		
Current Liabilities	\$ 0.00	\$ 0.00
Total Current Liabilities	0.00	0.00
Long-term Liabilities		
BLC Fox Cities Rm Tax Comm	23,286.16	23,133.50
Total Liabilities	23,286.16	23,133.50
Fund Balances		
Net Income	76.33	0.00
Total Fund Balances	76.33	0.00
TOTAL LIABILITIES & CAPITAL	\$ 23,362.49	\$ 23,133.50

#### Fox Cities Area Room Tax Commission Summary Income Statement For the Two Months Ending February 29, 2024

	C	Current	Year to	<b>Date</b>
Revenues				
Room Tax Income		0.00		0.00
Room Tax Commission Member Account		0.00		0.00
Interest Income		76.33		152.66
<b>Total Revenues</b>		76.33		152.66
Expenses				
Herrling Clark Law		0.00		0.00
Community First Credit Union Service Chrg		0.00		0.00
<b>Total Expenses</b>		0.00		0.00
Net Income	\$	76.33	\$	152.66